



# **OUR ATTORNEYS**

1. **Joshua J. Panjaitan, S.H., LL.M**, specializes in mergers and acquisition, real estate and property, public private partnerships and infrastructure in Indonesia. He holds profound experiences in both prominent law firms and as an in-house counsel of blue chip companies. Through those experiences, he holds deep knowledge of the rule of law and understands what your business truly needs for its substantial growth.

He is admitted to practice in Indonesia and from years of professional service, he has advised and represent clients in various domestic deals as well as cross border transactions.

# **Educational Background**

- Atmajaya Catholic University, Jakarta, Indonesia (Bachelor of Law/Sarjana Hukum)
- University of California, Berkeley, California, United States of America (Master of Laws/LL.M), with certificate of specialization in (1) Business Law; and (2) Law and Technology

#### **Landmark Transaction and Cases**

- 1. Lease and house rules package of Metropolitan Tower by PT Bukalapak
- 2. Lease and house rules package of Pasaraya Office Building by PT Aplikasi Karya Anak Bangsa (Go-Jek)
- 3. Land and building acquisition of Pejaten Mall, Jakarta, Indonesia
- 4. Land acquisition by TJS Group previously serves as an embassy located at Jakarta, Indonesia
- 5. Land acquisition by Keppel Group located at Sentul, Kabupaten Bogor
- 6. Mix use building acquisition by Creed Group
- 7. Retainer advisory services for Sinarmas Group
- 8. Land Utilization Rights transaction by TJS Group located at Nusa Dua, Bali, Indonesia
- 9. Land Utilization Rights transaction by Kios Group located at Jembrana, Bali, Indonesia
- 10. Obligation Delivery based on SIPPT to the local government by Linde Group
- 11. Obligation Delivery based on SIPPT to the local government by Johnson & Group
- 12. Design and Build Construction Agreement for Takenaka Group
- 13. EPC Turn Key Agreement for construction of toll road in Bali
- 14. Share acquisition by Creed Group
- 15. Share acquisition of PT Bumi Persada
- 16. Share acquisition of PT Cipta Sejahtera Nusautama
- 17. Share acquisition of PT Gesits Technologies Indonesia
- 18. Submission for unsolicited toll road infrastructure project in Bali, Indonesia
- 19. Land Optimization transaction for toll road interchange location project in Bekasi, West Java, Indonesia





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- 20. Request for Proposal of toll road infrastructure project in Bali, Indonesia
- 21. Concession Agreement of toll road infrastructure in Bali, Indonesia
- 22. Intellectual Property Rights acquisition of PT Gesits Technologies Indonesia
- 23. Settlement on Trademark infringement of Blue Bottle Coffee
- 24. Settlement on dispute of unlawful termination of distributorship agreement of Indian motorcycle brand in Indonesia
- 25. Administrator for Bintan Lagoon Resort in Suspension of Payment Obligation proceedings
- 26. Claim of Suspension of Payment Obligation proceedings of Limin Group
- 2. **Muhamad Gufron, S.H., LL.M**, has been practising law with a number of prominent Indonesian Law firms in Singapore and Jakarta.

Gufron is admitted to practice in Indonesia, he has advised clients from various industries in numerous types of commercial transaction strategies both within Indonesia and offshore arising from: merger & acquisition, real estate & property, infrastructure, telecommunications, energy sector, private equity & foreign investment and handling commercial litigation cases.

# **Educational Background**

- Trisakti University, Jakarta, Indonesia (Bachelor of Law/Sarjana Hukum)
- Queen Mary University of London, England, United Kingdom (The Centre of Commercial Studies Program / Law Certified)
- University of Reading, England, United Kingdom (Master of Laws / LL.M)

# **Landmark Transactions and Cases**

- 1. Syndication Loan Project and Acquisition Finance of NWP Property
- 2. IPO Bond PT Nippon Indosari Corpindo, Tbk (Sari Roti) in 2012 & 2013
- 3. BTS (Base Transceiver Station) acquisition of PT Dayamitra Telekomunikasi, Tbk (Telkom)
- 4. Salim Group litigation case on Gulaku Law Suit in Gunung Sugih and Lampung related to CSPA
- 5. Termination of employment dispute of PT Conoco Philips Indonesia
- 6. Administrative Dispute on Reclamation case of PT Batam Sentralindo
- 7. Litigation Cases of Dana Pensiun Pertamina in Breach of Contract (Sale and Purchase Property)
- 8. Construction Cases of Triyasa Group in Breach of Contract
- 9. Audit Report of Regulation Property Development of PT Bumi Serpong Damai, Tbk
- 10. Sales Package Agreements unit apartments of Gunas Land
- 11. Audit Report of Regulation Property Development of Sinarmas Land
- 12. Retainer Services on land project of PT China Railway Engineering Indonesia
- 13. Tender Booklet and Construction package agreement of PT RHB MVP Classic Development
- 14. Joint Venture Arrangement of PT Angkasa Pura Property
- 15. Shares acquisition of Alila Hotel Group
- 16. Shares acquisition of TJ Silfanus Group



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- 17. Land acquisition of PT Aplikasi Karya Anak Bangsa (Go-Jek)
- 18. Payment Gateway License, E-Money License, E-Wallet License, Remittance License of Fasterpay
- 19. Mall Acquisition and Notification of Post-Acquisition of Pejaten Village
- 20. Mall Acquisition and Notification of Post-Acquisition of Kalibata City Square Mall

#### **Newsflash and Publication**

Muhamad Gufron, S.H., LL.M.

# International Paper

- a) Shifting the Indonesian Oil and Gas Political Economy Structure-Based as a Source of the State Revenue towards Economic Growth: Retreat of liberalisation in the Oil and Gas Law
- b) Impoverish the Offender: Anti-Money Laundering
- c) M&A transactions are often cited as agents of incredible value destruction; in what task lawyers can play in minimizing this sort of debacle from happening

# **Book**

- a) Hukum Properti, Leks Writer Team, Citra Aditya Bakti publishing, 2018
- b) Matrix Regulation of Property for Developer, 2018
- c) SOROTAN Magazines (Newsletter on law and taxes) June 2016 edition of EKONID (Ekonomi Indonesia Jerman) Enforcement of foreign court judgments in Indonesia